This record is a partial extract of the original cable. The full text of the original cable is not available.

190225Z Oct 05

UNCLAS WELLINGTON 000812

SIPDIS

STATE FOR IIP/G/EA - SPRIETO AND RFHOLDEN; EAP/PD - AEGRIMES; EAP/ANP - DRICCI

E.O.12958:N/A TAGS: OIIP SCUL

SUBJECT: DVC Request with Gail Blanke

- 11. PROGRAM DESCRIPTION: Post requests a DVC with Gail Blanke, President and CEO of Lifedesigns, LLC, in New York
- 12. Preferred Activity Date, Fiscal Year, and Quarter: This is an FY06 program, which is requested for week starting December 6; first quarter.
- 13. JUSTIFICATION OF PROGRAM: Post requests this award-winning author as part of our management series with the New Zealand Institute of Management. Reaction to these programs has been excellent thus far, attracting standing-room only audiences; they are a significant part of the Embassy's commitment to best practice in the workplace.

Considered one of the best motivational speakers in the U.S., Ms Blanke has delivered keynote addresses for many corporations and events such as the "Global Summit of Women" in Taiwan, the "Decade to Democracy" conference in Budapest, and Cornell University's symposium, "Contracting Out: Danger Signal for Working Men and Women."

The author of such titles as "Between Trapezes: Flying Into a New Life with the Greatest of Ease" and "In My Wildest Dreams," Ms Blanke would participate in a discussion that would encourage attendees to think "outside the box," to ponder new ideas, to promote her books, and to establish ongoing relationships. The NZ Institute of Management has over 4,000 members nationwide, and media coverage is also likely.

Outcome: To inspire businesspeople to practice good management; to look at work/life balance issues and diversity in the workplace; to create/explore new possibilities in careers and personal lives; and to create/reinforce contacts between U.S. business experts and New Zealand managers in business and government.

- 14. Audience Expected: To include business people, academics, opinion-makers, policy-makers, economists, think-tankers, members of the New Zealand Institute of International Affairs (NZIIA), and the media.
- $\underline{\ \ }$  5. MPP THEME: MPP GOAL 06-04 Economic Growth and Development.
- $\underline{\ }{\ }16.$  NAME(s) OF SPECIALIST REQUIRED: Suggestions in priority order are:
- a) Gail Blanke, President and CEO of Lifedesigns, LLC. Contact details: Lifedesigns 16 E. 52nd Street New York, NY 10022

E-Mail: infoplease@lifedesigns.com Phone: (212) 752-3777

- b) Jay Cherny, "Appreciative Team Building"
  Contact: http://www.teambuilding.com
  Phone: (610) 358-1961
- c) David Cooperrider, "Appreciative Inquiry: A Positive Revolution in Change."
  Contact: http://www.ovationnet.com/
  Professor of Organizational Behavior
  Weatherhead School of Management
  Case Western Reserve University
  10900 Euclid Avenue
  Cleveland, Ohio 44106
  Phone: (216) 368-2030
- d) Daniel Goleman, "Emotional Intelligence" Contact: goleman@javanet.com
- 16. POST PROJECT OFFICER:
  Control officer: Christine Vivian
  Office phone: 644-462-6112; Fax: 644-499-0490
  Email: cmvwell@actrix.gen.nz / vivianc@state.gov

TECHNICAL OFFICER: Ola Thorsen
Office phone: 644-462-6015, Fax: 644-499-0490
Cell: 6427-451-2535
Email: thorsenO@state.gov

Please note: TELEPHONE NUMBERS AND LOCATION - to be advised. Please advise soonest. Many thanks. BURNETT